

Navajo Tourism Department Welcomes You!

Yá'át'ééh,

We're excited to share the first issue of Navajo Tourism Department's newsletter, created for Navajo Nation leaders, departments, and community members. This newsletter highlights our work in tourism, including cultural promotion, economic development, and community partnerships. Our goal is to keep you informed, inspired, and connected as we continue building our Discover Navajo brand and creating a respectful tourism presence across the Navajo Nation.

Ahéhee', The Navajo Tourism Department Team



Our Vision and Purpose

Vision Statement

Extending Ké to visitors to promote authentic experiences that honor our Diné language, culture and land.

Mission Statement

Leading Navajo Tourism through innovative marketing, collaboration, and sustainable development practices to strengthen our economy and protect our culture.

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DiscoverNavajo

O Discover_Navajo

DiscoverNavajo.com





Strategic Initiatives

2025 National Tradeshows

Tradeshows allow the Navajo Nation to showcase its unique cultural heritage, landscapes, and experiences to a broad audience of travel professionals, media, and potential visitors. Many people are unfamiliar with what the Navajo Nation offers, tradeshows help change that.

A Look Back at the 2025 Travel Adventure Shows Data

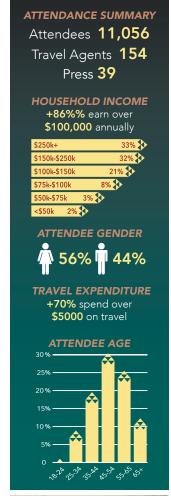
Attendance summary Attendees 23,453 Travel Agents 641 Press 294 HOUSEHOLD INCOME 67.8% earn over \$100,000 annually \$250k+ 38.7% \$150k-\$250k 28.3% \$100k-\$150k 21.2% \$75k-\$100k 10.3% \$550k-\$75k 4.2% \$\$50k 0.9% ATTENDEE GENDER

TRAVEL EXPENDITURE

70% spend over

\$5000 on travel

ATTENDEE AGE



DENVER, CO

DALLAS, TX



WASHINGTON, DC

ATTENDANCE SUMMARY

Attendees 11,692
Travel Agents 273
-
Press 47
HOUSEHOLD INCOME
82% earn over \$100,000 annually
\$250k+ 32%
\$150k-\$250k 27%
\$100k-\$150k 23%
\$75k-\$100k 11%
\$50k-\$75k 5% <\$50k 1%
<\$50k 1% ₹
ATTENDEE GENDER
• •
43% 57% 43 %
TRAVEL EXPENDITURE
68% spend over
\$5000 on travel
ATTENDEE AGE
30%
25% ———
20%







Travel Shows - America's Favorite Travel Show. (2025, July 1). Travel Shows I Travel Expo - Travel and Adventure Show. Travel Shows. https://travelshows.com/

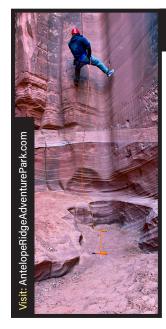


FAM Tours

FAM tours are trips where we, and invited travel professionals, visit places across the Navajo Nation to learn and experience them in person. This helps us better promote these sites, support local businesses, and share our stories in the right way with people around the world.

FAM Tour Highlights

The Navajo Nation Tourism Department is visiting Navajo-owned tourism businesses to better understand their services and share their stories with a wider audience. We are truly grateful for the hospitality shown to us and look forward to promoting these authentic experiences across the Navajo Nation.



Antelope Ridge Adventure Park

This attraction lets visitors rappel and move through stunning slot canyons in LeChee, AZ. The owner offers a one-of-a-kind experience that guests won't forget. You can really see his care and passion in everything he does.



Navajo Nation Hospitality Enterprise (NNHE)

NNHE operates six properties, including popular sites like Goulding's Lodge in Monument Valley and Thunderbird Lodge in Canyon de Chelly. These destinations promote Navajo culture, support tourism, and generate revenue while offering authentic guest experiences.



Antelope Point Marina

Antelope Point
Marina is on the
Navajo Nation at
Lake Powell. Visitors
can rent boats or
houseboats, take
canyon tours, eat at
a floating restaurant,
and enjoy beautiful
red rock views. It's
a great place to
relax, explore, and
experience
the water.



Ancient Wayves

Ancient Wayves is a 100% Navajo-owned guide service based in Southeast Utah. They offer Navajo-led rafting, hiking, photography, and backpacking tours through Bears Ears and the San Juan River. Tours blend stunning landscapes with Native history, culture, and traditional foods.





Bidii Baby Foods

Bidii Baby Foods thrives on Navajo farmland, growing traditional crops and empowering Indigenous farmers through leased plots and training. Their Farmer-in-REZidence program supports sustainable agriculture and food sovereignty across the Navajo Nation.



Experience Hogan by the River

Experience Hogan by the River is a traditional male Navajo hogan near the Little Colorado River in Cameron, AZ. This off-grid Airbnb offers cultural immersion, cozy twin beds with wool blankets, wood stove cooking, spectacular stargazing, and deeper understanding of Navajo traditions.

Advertising & Marketing

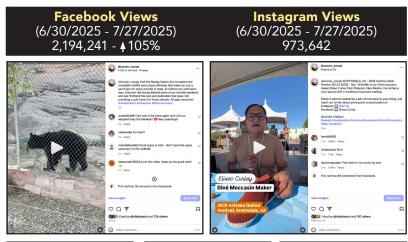
The Navajo Nation Tourism Department promotes the beauty and culture of the Navajo Nation through strategic marketing and advertising. Efforts include billboards, magazine ads, and engaging social media content such as photos, event highlights, and videos. These tools help raise awareness, attract visitors, and share the authentic experiences and stories that make the Navajo Nation a unique destination.





Social Media

Our social media promotions focus on showcasing the vibrant tourism offerings across the Navajo Nation. We organize FAM (familiarization) tours to gather photos and videos that highlight Navajo-owned businesses, artisans, and tribally operated enterprises. This content helps us create engaging stories that promote authentic experiences. We also share upcoming events, cultural happenings, and community highlights with a broader audience online.







Gary explains the cultural meaning of his naja.





WEBSITE PERFORMANCE Active Users 38,830 New Users 37,822 Engagement Rate 41.79%

Report Date MAY 1, 2025 - JULY 23,

TOP USERS
BY CITY

Albquerque, NM
4,089

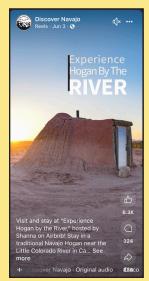
Oklahoma City, OK
4,089

Phoenix, AZ
3,538

INTERNATIONAL TRAFFIC

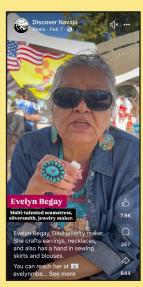
Australia Germany Singapore Canada Ireland Sweden China Japan United Kingdom France Netherlands

Wall of Notable Posts



EXPERIENCE HOGAN BY THE RIVER, AIRBNB

Views 265,985 Reach 239,230 Impressions 239,230



EVELYN BEGAY, NAVAJO ARTISAN

Views 256,570 Reach 230,313 Impressions 231,973



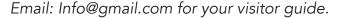
VALERIE MARTINEZ, NAVAJO ARTISAN

Views 220,087 Reach 188,667 Impressions 190,883



Navajo Nation Visitor Guide

The Navajo Nation Visitor Guide is a powerful promotional tool that highlights the beauty, culture, and destinations of the Navajo Nation. When distributed nationwide, it raises awareness, attracts visitors, and supports Navajo-owned businesses. It serves as a planning resource, educates travelers, and promotes respectful tourism. This in return will boost economic development while sharing the Navajo story with a broader audience.



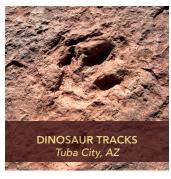




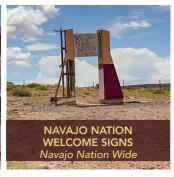
Ongoing Projects

Economic Development

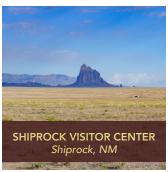
The Navajo Nation Tourism Department helps grow the economy by building visitor centers, supporting Navajo-owned businesses, and sharing Navajo culture through tourism. These efforts create jobs, bring in more visitors, and help local communities thrive. The following are current projects.



















Supporting Navajo Tourism Events

Building Stronger Connections

The Navajo Tourism Department supports events on and off the Navajo Nation to help share our culture, bring more visitors to our communities, and support local businesses. By being part of these events, we help more people learn about the Navajo Nation and what it has to offer. This support helps grow tourism in a way that benefits our people, economy, and traditions.



A Look Back at Supported Events

2nd Annual Indigenous Food Event Oct 2025 Western Navajo Fair









FY25 Event Support Summary

October 2024

2024 Western Navajo Fair Concert and 2nd Annual Indigenous Food Event

November 2024

2024 Navajo Nation Tourism Conference 2024 Arizona Indigenous Culinary Experience

February 2025

2025 American Indian Festival

March 2025

2025 Reservation Economic Summit

May 2025

Kayenta Aviation Day National Tourism Week 7th Annual Navajo Nation Economic Summit 2025 Governor's Conference on Hospitality & Tourism (NM)

July 2025

Re-grand opening of Speedway, Lukachukai, AZ 2025 Summer Session Trail Rides 2025 Arizona Governor's Conference on Tourism

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Tourism Contributors: What's New

Navajo Nation Inn

The hotel formerly known as Quality Inn is now called Navajo Nation Inn. This change happened on May 22, 2025, after the hotel's 20-year agreement with Choice Hotels ended. Like the transition in Tuba City, the goal was to run the hotel independently and show more clearly that it is Navajo-owned and operated. New signs and branding were added to reflect this new identity. The hotel's original name, Navajo Nation Inn, was brought back to honor the land, people, and culture it represents. While there won't be a big grand opening, guests can still expect the same great service. This change also helps support tourism and the local economy by showing visitors that staying here supports a Navajo-run business. It lets travelers know they can enjoy a quality stay while also helping the community and experiencing something truly local.

Special thanks to Carly Sapp, Monument Hospitality, for providing valuable information about the rebranding of the Navajo Nation Inn.













Upcoming Events

Mark your Calendars

Navajo Nation Fairs

Southwest Navajo Fair - August 1-3, 2025, Dilkon, AZ Central Agency Navajo Fair - August 11-17, 2025, Chinle, AZ Ramah Navajo Fair - August 22-24, 2025, Ramah, NM Navajo Nation Fair - September 2-7, 2025, Window Rock, AZ Utah Navajo Fair - September 18-21, 2025, Bluff, UT Northern Navajo Fair - October 1-5, 2025, Shiprock, NM Western Navajo Fair - October 16-19, 2025, Tuba City, AZ

100 Year Celebration Gouldings Lodge

October ?-?, 2025, Monument Valley, AZ (awaiting reply from Brad to see if we can cover this event in this newsletter)



Strength In Unity

Driving Economic Growth Through Partnership

Tourism plays a vital role in sharing the Navajo story, strengthening our economy, and supporting local communities. With continued collaboration across departments, chapters, artisans, operators, business entities, and leadership, we can elevate the Navajo Nation as a premier destination. We thank you for your support and invite you to partner with us as we grow and protect the future of Navajo tourism.

